CLEAN OCEAN ACTION, INC.

FINANCIAL STATEMENTS

December 31, 2023 and 2022

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INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees of Clean Ocean Action, Inc. Long Branch, New Jersey

Оріпіоп

We have audited the accompanying financial statements of Clean Ocean Action, Inc. (a nonprofit organization), which comprise the statements of financial position as of December 31, 2023 and 2022, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Clean Ocean Action, Inc. as of December 31, 2023 and 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Clean Ocean Action, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Clean Ocean Action, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

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Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Clean Ocean Action, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Clean Ocean Action, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

German, Vreeland & Associates, LLP

Cedar Knolls, New Jersey

May 4, 2024

CLEAN OCEAN ACTION, INC. STATEMENTS OF FINANCIAL POSITION December 31, 2023 and 2022

ASSETS

		2023		2022
CURRENT ASSETS				
Cash and equivalents	\$	552,938	\$	855,722
Grant receivable		50,010		65,418
Investments		1,579,757		1,164,000
Accrued interest		35,544		2,352
Prepaid expenses		5,065		4,140
Total current assets		2,223,314		2,091,632
PROPERTY AND EQUIPMENT, NET	_	917,141	_	932,627
TOTAL ASSETS	\$	3,140,455	\$	3,024,259
CURRENT LIABILITIES Accounts payable and accrued expenses	\$	14,326	\$	7,884
NET ASSETS				
Without donor restrictions		2,726,129		2,606,375
Without donor restrictions - board designated		350,000		350,000
With donor restrictions		50,000	_	60,000
Total net assets		3,126,129	_	3,016,375
TOTAL LIABILITIES AND NET ASSETS	\$	3,140,455	\$	3,024,259

CLEAN OCEAN ACTION, INC. STATEMENTS OF ACTIVITIES December 31, 2023 and 2022

	2023							20	22		
	WITHOUT	DONOR	WITI	WITH DONOR V		WITH	WITHOUT DONOR WITH DONOR		I DONOR		
	RESTRI	CTIONS	REST	RICTIONS		TOTAL	RES	TRICTIONS	RESTI	RICTIONS	TOTAL
SUPPORT AND REVENUE							*	 ;,			
Contributions	\$	515,190	\$	2	\$	515,190	\$	664,545	\$	27	\$ 664,545
Grants		410,710		50,000		460,710		298,659		110,000	408,659
Bequests		38,246		2		38,246		355,729		14 6	355,729
Special events		32,340		2		32,340		32,361		. €	32,361
Investment income		85,172		×		85,172		13,101		(*)	13,101
Net assets released from restrictions		60,000		(60,000)		*		125,099		(125,099)	*
Total support and revenue		1,141,658		(10,000)		1,131,658		1,489,494		(15,099)	1,474,395
EXPENSES											
Program services		896,421		8		896,421		668,192		(+)	668,192
Management and general		85,969		2		85,969		79,250		1=71	79,250
Fundraising		39,514		=		39,514		45,104		146	45,104
Total expenses		1,021,904		-		1,021,904		792,546		(#K)	792,546
CHANGE IN NET ASSETS		119,754		(10,000)		109,754		696,948		(15,099)	681,849
NET ASSETS, Beginning of year		2,956,375	1	60,000		3,016,375	·	2,259,427		75,099	 2,334,526
NET ASSETS, End of year	\$	3,076,129	\$	50,000	\$	3,126,129	\$	2,956,375	\$	60,000	\$ 3,016,375

CLEAN OCEAN ACTION, INC. STATEMENT OF FUNCTIONAL EXPENSES December 31, 2023

2023

	3		Ma		023	-		
		rogram Services		nagement and General	Eur	draising	1	Total
		oci vices		reneral	Ful	luraising		Expenses
Payroll	\$	579,404	\$	53,416	\$	16,643	\$	649,463
Payroll taxes		50,276		4,633		1,448		56,357
Employee benefits		30,634		2,823		879		34,336
Total payroll and benefits		660,314		60,872		18,970		740,156
Direct program expenses		79,436		E		¥		79,436
Printing and publications		23,625		2,188		682		26,495
Supplies		22,402		2,075		646		25,123
Events		(¥)				16,575		16,575
Professional fees		19,050		12,350		2		31,400
Postage and shipping		5,610		520		161		6,291
Travel		12,168		1,127		351		13,646
Maintenance and Cleaning		6,797		630		195		7,622
Utilities		2,799		259		81		3,139
Office expenses		8,244		764		237		9,245
Insurance		15,281		1,415		441		17,137
Telephone		2,549		236		74		2,859
Credit card fees		6,046		560		174		6,780
Training workshop		9,773		905		282		10,960
Payroll fees		4,353		403		126		4,882
Advertising		2,165		201		62		2,428
Dues and subscriptions		108		10		4		122
Depreciation		13,809		1,279		398		15,486
Miscellaneous		1,892		175		55		2,122
Total expenses	\$	896,421	\$	85,969	\$	39,514	\$	1,021,904

CLEAN OCEAN ACTION, INC. STATEMENT OF FUNCTIONAL EXPENSES December 31, 2022

2022

			Mar	nagement				
	Program			and				Total
		Services	General		Fundraising		Expenses	
Payroll	\$	426,299	\$	50,374	\$	15,993	\$	492,666
Payroll taxes	•	36,282	Ť	4,285	•	1,363	•	41,930
Employee benefits		26,419		3,120		992		30,531
Total payroll and benefits	_	489,000		57,779		18,348		565,127
Total payton and benefits		107,000		57,777		10,510		505,127
Direct program expenses		54,152		III		9. 4 9		54,152
Printing and publications		12,127		1,146		1,233		14,506
Supplies		24,405		2,306		2,482		29,193
Events		9		-		15,567		15,567
Professional fees		15,300		11,100				26,400
Postage and shipping		1,815		171		185		2,171
Travel		6,036		570		615		7,221
Maintenance and Cleaning		5,895		557		600		7,052
Utilities		2,570		243		261		3,074
Office expenses		14,153		1,337		1,440		16,930
Insurance		13,637		1,289		1,386		16,312
Telephone		2,589		245		262		3,096
Credit card fees		4,403		416		447		5,266
Training workshop		3,254		307		331		3,892
Payroll fees		3,512		334		386		4,232
Advertising		1,375		130		140		1,645
Dues and subscriptions		156		15		15		186
Depreciation		12,946		1,223		1,317		15,486
Miscellaneous		867		82	15045	89		1,038
Total expenses	\$	668,192	\$	79,250	\$	45,104	\$	792,546
-	-				_			

See accompanying notes to financial statements.

CLEAN OCEAN ACTION, INC. STATEMENTS OF CASH FLOWS December 31, 2023 and 2022

		2023		2022		
CASH FLOWS FROM OPERATING ACTIVITIES						
Change in net assets	\$	109,754	\$	681,849		
Adjustments to reconcile change in net assets						
to net cash provided by (used in) operating activities						
Depreciation		15,486		15,486		
Donated stock		(21,792)		::		
Realized and unrealized (gains)		(1,277)		3-3		
Change in operating assets and liabilities						
Grant receivable		15,408		(18,556)		
Accrued interest		(33,192)		(2,309)		
Prepaid expenses		(925)		(200)		
Accounts payable and acrued expenses		6,442		(2,633)		
Net cash provided by operating activities		89,904		673,637		
CASH FLOWS FROM INVESTING ACTIVITIES Proceeds from sale of investments Purchase of investments		2,296,312 (2,689,000)		2,799,000 (3,315,000)		
Net cash (used in) investing activities	-	(392,688)		(516,000)		
NET CHANGE IN CASH AND CASH EQUIVALENTS		(302,784)		157,637		
CASH AND CASH EQUIVALENTS, Beginning of year		855,722		698,085		
CASH AND CASH EQUIVALENTS, End of year	\$	552,938		855,722		
SUPPLEMENTAL CASH FLOW DISCLOSURE: Interest paid	\$	<u> </u>	\$	<u> </u>		

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The financial statements of Clean Ocean Action, Inc. (the "Organization") have been prepared on the accrual basis of accounting. The significant accounting policies followed are described below to enhance the usefulness of the financial statements to the reader.

<u>Organization</u> – The Organization is a not-for-profit organization that works to improve the degraded water quality of the waters off the New Jersey and New York coast. The Organization identifies the sources of pollution and mounts an attack on each source by using research, education and citizen action to improve and protect the coast from pollution, plastics, industrialization, and climate change. The Organization is supported primarily through donor contributions and grants.

<u>Tax Status and Incorporation</u> – The Organization was incorporated under Title 15 of the revised statutes of the State of New Jersey as a not-for-profit corporation. The corporation is exempt from federal income tax under section 501(c)(3) of the Internal Revenue Code. Accordingly, the financial statements do not reflect a provision for federal income taxes. The Organization has no uncertain tax positions at December 31, 2023 and 2022. Generally, in accordance with the statutes of limitations, the Organization is no longer subject to examinations by the Internal Revenue Service for returns filed prior to 2020. In addition, there were no interest or penalties related to income taxes included in the financial statements.

<u>Financial Statement Presentation</u> – The Organization reports information regarding its financial position and activities according to two classes of net assets that are based upon the existence or absence of restrictions on use that are placed by its donors; net assets without donor restrictions and net assets with donor restrictions. Net assets with donor restrictions are subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that are restricted by a donor for use for a particular purpose or in a particular future period. Other restrictions may be perpetual in nature; such as those that are restricted by a donor that the resources be maintained in perpetuity.

Revenue and Support Recognition – The Organization recognizes contributions as support when they are received or unconditionally pledged and records contributions as unrestricted or restricted support according to donor stipulations that limit the use of these assets due to time or purpose restrictions. When a donor restriction expires, net assets with donor restrictions are reclassified and reported in the statements of activities as net assets released from restrictions. However, the receipt of restricted contributions whose restrictions expire or are otherwise satisfied within the period of receipt are reported as unrestricted revenues in the statements of activities.

<u>Cash and Cash Equivalents</u> – Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash and are so near their maturity (three months or less) that they present insignificant risk of changes in value because of changes in interest rates.

<u>Promises to Give</u> – Contributions are recognized when the donor makes a promise to give to the Organization that is, in substance, unconditional. Donor-restricted contributions are reported as increases in net assets with donor restrictions depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont'd)

<u>Grant receivable</u> – Grant receivable is recorded at its net realizable value, which approximates fair value. Management considers the full amount of the grant receivable to be collectible within one year. Accordingly, no allowance for a doubtful account is required.

<u>Fixed Assets and Depreciation</u> – Items capitalized as fixed assets are carried at cost. Expenditures for additions and improvements that add to or extend the lives of assets are capitalized. Depreciation is provided for fixed assets over their estimated useful lives using the straight-line method. The Organization continually evaluates whether current events or circumstances require adjustments to the carrying value or estimated useful lives of fixed assets.

<u>Valuation of Long-Lived Assets</u> – In accordance with the accounting pronouncements related to accounting for the impairment or disposal of long-lived assets, the Organization reviews long-lived assets, including property and equipment, for impairment whenever events or changes in business circumstances indicate that the carrying amount of the assets may not be fully recoverable. Management has determined that no assessment was required for the periods presented in these financial statements.

<u>Donated Services</u> – No amounts have been reflected in the financial statements for donated services as the services did not meet the criteria for recognition. However, many individuals volunteer their time and perform a variety of tasks that assist the Organization with specific assistance. The Organization has approximately 10,000 volunteers.

<u>Functional Expenses</u> – Expenses are charged to each program based on direct expenditures that are incurred. Any program expenditures not directly chargeable are allocated based on management's estimates.

<u>Estimates</u> – The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures included in the financial statements. Accordingly, actual results could differ from those estimates.

Advertising - The Organization expenses advertising costs as incurred.

New Accounting Standard Adopted - The Organization has adopted the current expected credit losses (CECL) methodology for estimating credit losses on financial assets, effective January 1, 2023, utilizing the modified retrospective transition method. The adoption of CECL resulted in changes to the Organization's accounting policies, including the recognition of credit losses based on expected future credit losses rather than incurred credit losses. The adoption of this Standard did not have a material impact on the Organization's financial statements.

NOTE 2 - INVESTMENTS

The Organization has provided fair value disclosure information for relevant assets and liabilities in these financial statements. The Organization values such assets using quoted market prices in active markets (Level 1) for identical assets to the extent possible. To the extent possible that such markets are not available, the Organization values such assets using observable measurement criteria, including quoted market prices of similar assets in active and inactive markets and other corroborated factors (Level 2). In the event that quoted market prices in active markets and other observable measurement criteria are not available, the Organization develops measurement criteria based on the best information available (Level 3). The following table summarizes assets which have been accounted for at fair value on a recurring basis as of December 31, 2023 and 2022, along with the basis for the determination of fair value:

		Quoted Prices In Active	Observable Measurement	Unobservable Measurement
		Markets	Criteria	Criteria
2023	<u>Total</u>	(Level 1)	(Level 2)	(Level 3)
Certificates of deposit	\$ 1,572,277	\$::=:	\$1,572,277	\$ -
Equities	527	527	-	9€0
Exchange traded funds	6,953	6,953	<u> </u>	(/2)
	\$ 1,579,757	\$ 7,480	\$1,572,277	
2022		.\ •======		:
Certificates of deposit	\$ 1,164,000	\$ -	\$ 1,164,000	<u> </u>

It is the Organization's investment policy to sell any stocks or similar investments that are donated to the Organization immediately as feasible after receipt.

NOTE 3 - PROPERTY AND EQUIPMENT

Property, equipment, and accumulated depreciation at December 31, 2023 and 2022 were comprised of:

	Years	<u>2023</u>	<u>2022</u>
Land	ā	\$ 367,400	\$ 367,400
Building	40	619,428	619,428
Equipment	5	3,457	3,457
		990,285	990,285
Less: accumulated depreciation		(73,144)	(57,658)
Net property and equipment		\$ 917,141	\$ 932,627

NOTE 4 – NET ASSETS WITHOUT DONOR RESTRICTIONS – BOARD DESIGNATED

At December 31, 2023 and 2022, the Board designated \$300,000 of cash and equivalents as operating reserves. In addition, at December 31, 2023 and 2022, the Board designated \$50,000 as reserves for construction and maintenance related to the building and property of the Organization.

NOTE 5 - NET ASSETS WITH DONOR RESTRICTIONS

At December 31, 2023 and 2022, net assets with donor restrictions were comprised of the following amounts:

	2023	2022
Subject to occurrence of passage of time		
General operations	\$ 50,000	\$ 60,000
Total net assets with donor restrictions	\$ 50,000	\$ 60,000

NOTE 6 - OCCUPANCY

The Organization owns and occupies a facility (building and land) at 49 Avenel Boulevard, Long Branch, New Jersey.

NOTE 7 – CONCENTRATION OF CREDIT RISK

The Organization maintained cash balances on deposit with financial institutions which from time to time may be in excess of insurable limits. The condition is mitigated by having funds deposited with high quality financial institutions and management reviews cash balances on a continual basis. The Organization does not believe that it is exposed to any significant credit risk on its cash and cash equivalents.

NOTE 8 - CONTINGENCY

The Organization was awarded a grant from the State of New Jersey. Entitlement to the resources is conditional upon compliance with the terms and conditions of the grant agreement and applicable regulations. The grant may be subject to a compliance audit by the grantor.

NOTE 9 - 2023 MAIOR SOURCES OF PUBLIC SUPPORT

The Organization received 95% of its annual income from public support. In 2023, non-grant contributions totaled 36%, corporations totaled 23%, and private foundations totaled 36%. The remaining 5% of the 2023 annual income was a grant awarded by the NJ Department of Environmental Protection to track down and eliminate water pollution.

NOTE 10 - LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

The following reflects the Organization's financial assets as of the statement of financial position date, reduced by amounts not available for general use within one year of the statement of financial position date because of contractual or donor-imposed restrictions. At December 31, 2023 and 2022, the Board has designated \$350,000 of funds without donor restrictions as operating reserves and construction and maintenance reserves:

	2023	2022
Cash and equivalents	\$ 552,938	\$ 855,722
Grant receivable	50,010	65,418
Investments	1,579,757	1,164,000
Accrued interest	35,544	2,352
Total financial assets	2,218,249	2,087,492
Contractual or donor-imposed restrictions	(50,000)	(60,000)
Reserves	(350,000)	(350,000)
Financial assets available to meet cash needs	 -	
for general expenditures withing one year	\$ 1,818,249	\$ 1,677,492

NOTE 11 - SUBSEQUENT EVENTS

Management has evaluated subsequent events through May 4, 2024, the date the financial statements were available to be issued. There were no subsequent events that require recognition or disclosure in the financial statements.